



# How can we help?

WINNING WITH AIG



## M&A (Warranties and Indemnities Insurance)

### Best solutions for M&A



Broad appetite across all industry sectors



Capabilities across deal sizes from € 25M to € 5bn



From simple to complex, distressed deals



Benelux deals, as well as countries and jurisdictions worldwide



Specific Tax underwriting capabilities



#### CAUTION

- Adult entertainment
- Payday loans
- Cannabis related enterprises

### AIG M&A Differentiators



#### Claims expertise

We have handled more M&A claims than any other single insurer (in fact we regularly publish our insights into claims trends to help inform brokers and clients). Our clients benefit from a single insurer and decision maker handling and settling their claims - rather than dealing with several parties where an MGA may have arranged capacity.



#### Cross border expertise

With our M&A teams located strategically throughout the world, we have first-hand understanding of local conditions and requirements and excellent local policy issuance and claims paying capabilities worldwide. Our global footprint is a major strength in the market (especially valuable to multinational clients) that is not shared by all M&A carriers.



#### Market understanding

Our Benelux underwriting team includes several seasoned M&A practitioners with many years' experience in the M&A market. Brokers will find that we have a deep understanding of the deal realities in terms of complexities, requirements and timescales, and the practical experience and capabilities to deliver timely and effective solutions.



#### Longevity and stability

AIG's long term presence in the market is underpinned by strong and diverse multiline capabilities that has given us over 20 years' durability in this space. The mono-line based sustainability of recent entrants in the market remains to be seen in an adverse economic environment, especially in the context of very large claims payments.