OVERVIEW & APPETITE GUIDE

EMEA Financial Lines – Mergers & Acquisitions (M&A)

AIG

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The AIG Advantage

Longevity & Market Understanding

- AIG's long-term presence in the M&A market is underpinned by strong and diverse global multiline capabilities that have given us years of durability in this space.
- Our global M&A Underwriting Team includes seasoned M&A practitioners with many years of experience in the market. We have a deep understanding of deal realities in terms of complexities, requirements and time scales. We have the practical experience and capabilities to help deliver timely and effective solutions.
- With our M&A team located strategically throughout the world, we have firsthand understanding of local conditions and requirements, and excellent local policy issuance and claims-paying capabilities worldwide, subject to relevant laws and regulations. Our global footprint is a major strength in the M&A market and is of particular value to multinational clients.

Local Expertise & Global Reach

- AIG has a long history of providing insurance solutions in the EMEA region, with over 2,900 employees and underwriting capabilities across Europe, the Middle East, and Africa.
- We have a large and experienced M&A team, with over 40 dedicated M&A professionals based across EMEA and more than 100 M&A professionals globally.
- At AIG, our internal capabilities and expertise allow us to be agile in responding to the needs of our clients and their timelines.
- Our team of client and broker engagement leaders across EMEA works alongside our underwriters to help ensure swift responsiveness and a collaborative partnership with clients and brokers.

AIG Multinational

- We offer customized multinational programs for clients through our global network.
- Our integrated Multinational Team includes over 500 experienced Underwriting, Legal, Operations and Claims experts.
- Dedicated Multinational Client Executives for assigned clients enable consistent execution of tailored solutions, helping to keep clients protected across borders with local coverage available in over 200 countries and jurisdictions.*
- We have decades of experience providing Multinational captive fronting solutions, with more than USD 600 million in premium flowing through the AIG network to client captives in EMEA each year.
- Bespoke tools and insights help provide clients and risk managers with pre-bind compliance considerations, territorial analysis and timelines, as well as real-time access to portfolio summary, policy and premium status, and claims information post-bind.

AIG Claims Expertise

- Our experienced Claims Team handle hundreds of M&A claims each year.
- Our M&A clients can benefit from a single insurer and decision-maker handling and settling their claims rather than dealing with several parties where a Managing General Agent (MGA) may have arranged capacity.

AIG figures sourced from internal data

*Subject to US, EU, UK and UN as well as other applicable sanctions regimes

Our Appetite

Facts & Figures

Minimum Information Requirements

In order to provide a meaningful Non-Binding Indication (NBI), we require a share purchase agreement, information memorandum, or similar — and a submission from the broker.

Limits*

- Primary carrier with up to USD 100 million Warranty & Indemnity (W&I) capacity
- Primary carrier with up to USD 100 million tax capacity
- Primary carrier with up to USD 50 million contingent liability capacity

Minimum Premium Requirements

- Risk dependent

Underwriting Sweet Spots

Preferred Clients

Corporations, private equity, family investment homes

Capabilities across deal sizes from EUR 3 million to EUR 50 billion

From simple to complex transactions to distressed deals across nearly all industry sectors

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